

Benefits of Kaminario DRaaS

Align Disaster Recovery Costs with Storage Capacity

Don't pay for disaster recovery that you don't need. With Kaminario's consumption-based pricing model, align DR expenses with storage capacity so you aren't paying for extra storage you don't need.

Fully Managed Disaster Recovery Service

Don't have the capital or in-house experience to build a resilient DR infrastructure? No problem! Kaminario's fully managed DR service takes care of all your disaster recovery needs for a single monthly price.

Choose Your Disaster Recovery Datacenter Location

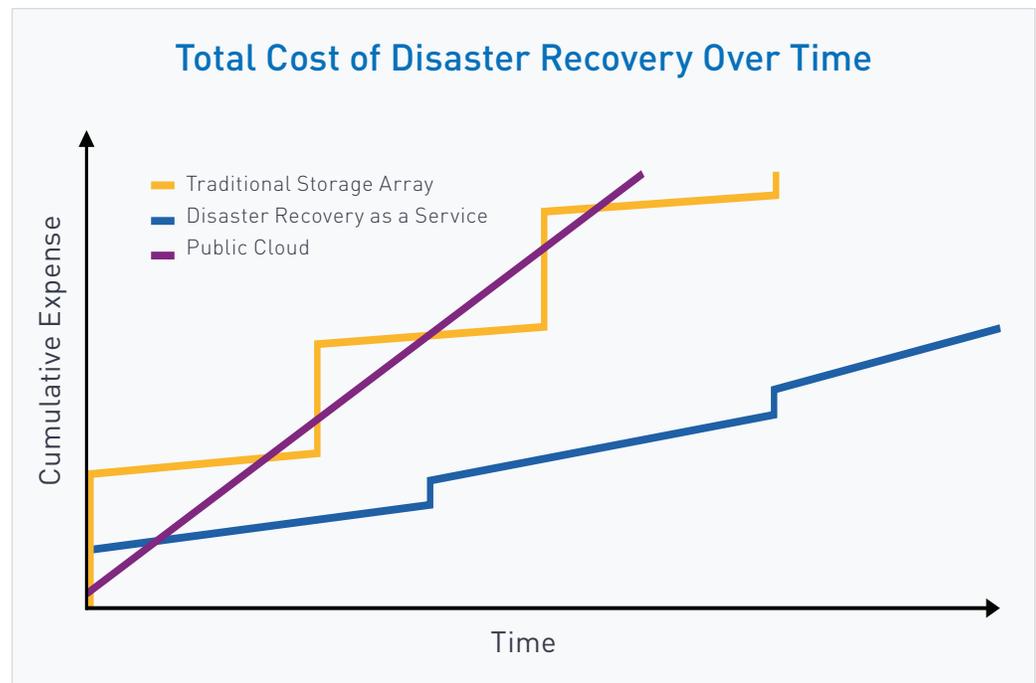
Manage your disaster recovery either on-premises or off-premises. Kaminario offers customers one of five Tier 4 datacenters for DR. Alternatively, customers can run disaster recovery in any existing remote site they might already operate.

Fully Managed On- or Off-Premises Disaster Recovery with Capacity-Based Monthly Pricing

Adopting a Storage as a Service Strategy

As more companies look for ways to shave expenses, many are adopting -as a Service offerings for their enterprise systems and internal processes. One such offering is Storage as a Service (STaaS) to securely store their business-critical data. Companies that adopt a STaaS strategy are able to:

- Quickly scale up, down, in, or out depending on their current data storage needs
- Improve operational efficiency by paying only for the capacity they are using
- Leverage real-time analytics to create a better, more personalized experience for their customers



Kaminario Disaster Recovery as a Service (DRaaS) Overview

As a leading storage vendor, Kaminario is committed to ensuring customer success. For customers to have a successful storage strategy, they must have a contingency plan for disaster recovery. As part of its Storage as a Service (STaaS) offerings, Kaminario has launched Disaster Recovery as a Service (DRaaS) to ensure customers are always up and running. This offering is a fully managed and operated disaster recovery site (including storage, networking, and compute) with a pricing model that aligns with customers' data storage capacity and application. By aligning DR pricing with capacity, businesses are able to cut costs and ensure that they are only paying for the DR storage that they need. This offering allows customers to build a robust disaster recovery solution without heavy investment in building the infrastructure and migrating information to the disaster recovery site.

Kaminario DRaaS subscribers can choose one of five Tier 4 datacenters as their disaster recovery site or leverage an existing remote site they already operate. With Kaminario's native replication utility, data is copied to the DR site in real-time so that customers can always be sure that the most up-to-date data is safely stored.

Kaminario's Disaster Recovery as a Service offering is available as dollars per TB per month or as part of customers' Kaminario subscription model.

Unified Licensing from Kaminario

With Kaminario's unified licensing scheme, customers can acquire a pool of licenses that can be allocated to storage infrastructure through any acquisition model combination. This flexible enterprise-wide license gives customers a particular amount of capacity that can scale up or down on the various environments to fit evolving business needs. Kaminario Clarity, Kaminario's cloud-based analytics platform, monitors capacity usage -- ensuring that you always know exactly how much capacity you are using in which environment.

Support

Regardless of acquisition model, Kaminario is committed to providing customers with first-class professional support and services. Our qualified, trained, and skilled team are available 24/7 to answer questions and solve problems. Support is available through the Kaminario online customer portal, telephone, or -- when required -- at the customer site.



STaaS offerings from solution providers like Kaminario help modern IT executives gain the flexibility to focus on the needs of their business project or application rather than the constraints of traditional on-premises datacenter infrastructure technologies."

John Webster

Senior Partner and Analyst
Evaluator Group

About Kaminario

Kaminario delivers a Storage as a Service (STaaS) platform for business-critical applications hosted on and off premises. Software composable architecture combined with advanced analytics and automation let our customers realize the agility and simplicity of public cloud while gaining the performance and control of dedicated infrastructure. With disruptive economics, Kaminario delivers flexible, consumption-based licensing that aligns with our customers' business priorities. Headquartered outside of Boston, Kaminario works globally with a network of strategic partnerships. For more information, visit www.kaminario.com.

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Contact

Contact a business development representative to answer any questions you may have.

Schedule a Demo

Schedule a demo with an engineer and learn if Kaminario's solution works for you.

Request a Quote

Request a quote for your application from our business development team.